Demand-side Timber Legality Developments in Asia



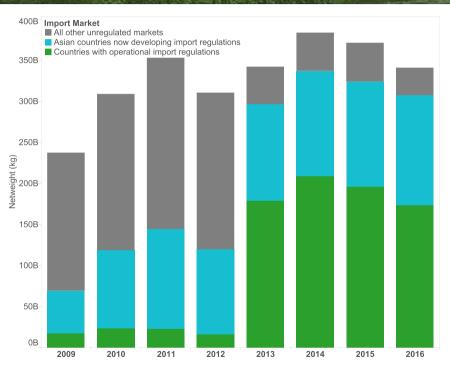
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Global imports of timber, pulp + paper and furniture products 2009-2016 (netweight in kg)





Key comparative characteristics

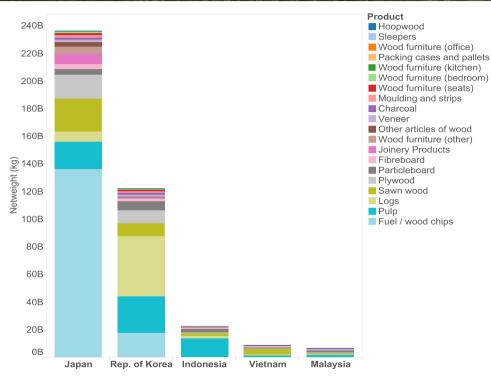


Which actors are covered within the scope of the regulation?

| Comparative parameter | Japan | Korea | China | Malaysia | Vietnam | Indonesia | US | EU | Australia |
|---------------------------|--------------------------|----------------------------------|----------------------------------|--------------------------------------|---|------------------|-----------------------|---------------|---------------|
| Scope of regulated actors | Whole supply chain | Whole supply chain (unconfirmed) | Whole supply chain (unconfirmed) | First placer + exporters to EU | All companies (organizations and households) | All companies | Whole supply chain | First placers | First placers |

What are the main timber products imported by the Asian markets?





Which timber products are covered by the regulation?



| Comparative parameter | Japan | Korea | China | Malaysia | Vietnam | Indonesia | US | EU | Australia |
|-----------------------------|----------------|--|------------------------------|-----------------|---|-------------|----------------|-------------|-------------|
| Scope of regulated products | Broad scope | Intermediate scope (15 products) | Broad scope (unconfirmed) | Narrow scope | All imports of timber and rubber wood | Broad scope | Broad scope | Broad scope | Broad scope |

What are regulated importers expected to do?



| Comparative parameter | Japan | Korea | China | Malaysia | Vietnam | Indonesia | US | EU | Australia |
|------------------------------------|---|---|------------------|---|--|--|--|--|--|
| Requirements on actors | Due Diligence | Document legality | Due Diligence | Document legality | Due Diligence | Due Diligence | Prohibition- Due Care | Prohibition- Due Diligence | Due Diligence |
| Scope of accepted compliance | Unknown- compliance options are likely to be broad. There may be variation in the scope of legality verified by different compliance options. | Unknown-compliance options are likely to be broad. There may be variation in the scope of legality actually verified. | Unknown | Broad set of compliance options with only one type of document required. This means that there may be variation in the scope of legality actually verified. | Broad compliance options covering full scope of legality (harvest, taxes and fees, harvesting activities, third party rights and trade and transport). | Compliance options are broad. Most are not operational yet. There may be variation in the scope of legality actually verified. | Broad compliance options covering full scope of legality (harvest, taxes and fees, harvesting activities, third party rights and trade and transport). | Broad compliance options covering full scope of legality (harvest, taxes and fees, harvesting activities, third party rights and trade and transport). | Broad compliance options covering full scope of legality (harvest, taxes and fees, harvesting activities, third party rights and trade and transport). |

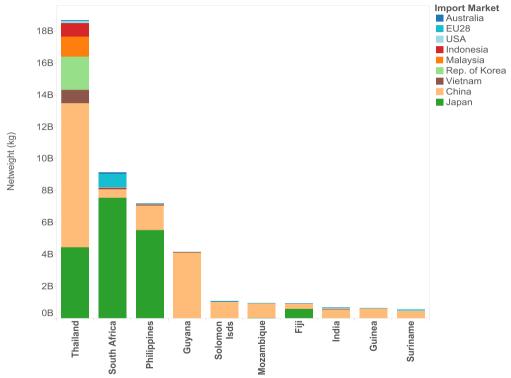
What checks and penalties are in place?



| Comparative parameter | Japan | Korea | China | Malaysia | Vietnam | Indonesia | US | EU | Australia |
|--------------------------|--|---|---------|---|--|--|--|---|---|
| Checks | Pre-import. Not linked to customs clearance | Pre-import and linked to customs clearance | Unknown | Pre-import and linked to customs clearance | Pre-import and linked to customs clearance | Pre-import and linked to customs clearance | Post import based on suspicion and evidence of illegality | Post import based on risk | Post import based on risk |
| Enforcement penalties | Penalties linked to non- compliance with the regulation | Penalties linked to non- compliance with the regulation | Unknown | No penalties. As checks take place pre- import, timber without sufficient evidence of legality would not be allowed onto the market | Penalties still being developed. Depending on the severity of the violation, penalties will apply and will be adequate, proportional and dissuasive with harsher penalties for repeated noncompliance. | As checks take place pre- import, timber without sufficient evidence of legality would not be allowed onto the market. Some limited penalties linked to non-compliance | Penalties are higher for those who knew they were trading in illegally harvested materials. Otherwise, penalties vary based on whether everything possible was done to determine that the product was legal. | EU Member States lay down the penalties applicable to infringements of the EUTR | Penalties for serious and deliberate breaches of the illegal logging laws are ultimately at the discretion of a court, however they can now include heavy fines |

Top 10 new markets likely to be impacted by the developing demand-side timber regulations





Future candidates for demand-side legislation in Asia



